

Financial Results

The combined financial statements of the Fine Arts Museums of San Francisco include an annual appropriation from the City and County of San Francisco, as well as the activities of the supporting nonprofit organizations, the Corporation of the Fine Arts Museums and the Fine Arts Museums Foundation.

The City appropriation provides critical funding for the care and maintenance of the de Young and Legion of Honor facilities and collections, including staffing, utilities, and building maintenance. The privately raised endowment, standing at \$131 million as of June 30, 2020, provides funding for restricted purposes, such as acquisitions, conservation, and exhibitions, as well as general operations. Admissions and other earned revenue provide 10% of total funding. We rely on the generous support of donors and members to provide the balance, with contributions and membership providing 53% of total funding.

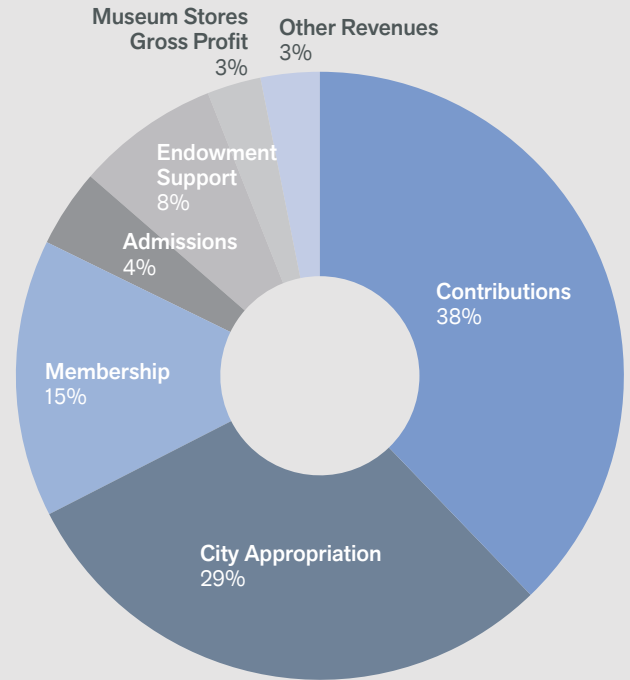
The Fine Arts Museums of San Francisco experienced a large FY2020 operating loss due to the COVID-19 museum closure compared to a modest FY2019 operating surplus, as shown in this summarized statement:

	FY2020	FY2019
Operating Support and Revenues:		
Contributions	\$21,310,000	\$20,597,000
City Appropriation	16,726,000	16,044,000
Membership	8,322,000	12,834,000
Admissions	2,336,000	9,024,000
Endowment Support	4,289,000	3,628,000
Museum Stores Gross Profit	1,616,000	3,589,000
Other Revenues	1,770,000	2,755,000
Total Support and Revenues	\$56,369,000	\$68,471,000
Operating Expenses:		
Program Services	\$45,636,000	\$47,604,000
Art Acquisitions	2,957,000	4,744,000
Operations and Administration	7,326,000	8,167,000
Development	3,395,000	3,535,000
Museum Stores	3,236,000	2,978,000
Total Expenses	\$62,550,000	\$67,028,000
Operating Surplus (Loss)	(\$6,181,000)	\$1,443,000

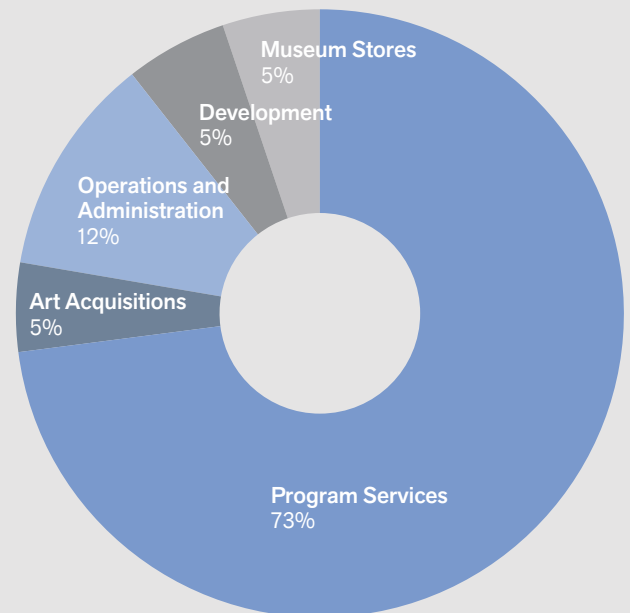
The FY2020 operating loss excludes the proceeds from the anticipated forgiveness of a \$4.15 million Paycheck Protection Program loan used to cover employee salary and benefits during the Museums' closure.

This revenue and support funds a robust set of activities at both the de Young and the Legion of Honor, as well as online. Program services and acquisitions make up over 75% of total spending and include exhibitions, curatorial research, collections care and maintenance, conservation, publications, and education programs.

FY2020 Operating Support and Revenues: \$56.4 million



FY2020 Operating Expenses: \$62.6 million



This information is not audited. The audited combined financial statements for the Fine Arts Museums of San Francisco are available online and upon request.

THANK YOU!

The Fine Arts Museums of San Francisco gratefully acknowledge our generous donors, who provided crucial support for our exhibitions, programs, and collections at the de Young and Legion of Honor between July 1, 2019, and June 30, 2020.

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Mina and John Shea
Gary J. Sullivan and Timothy Lynn

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Sandra and Nick Javaras
Maureen Murray Fox

In Memory of Eleanor Yee
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